



BUBBLES®

*for hair*

# FASHION

At **BUBBLES**<sup>®</sup> Salons, our unique blend of expertise and style in a fun and accessible atmosphere has made us a fashion fixture in the Mid-Atlantic and given us a well-earned reputation for knowing - and often setting - the latest trends in hair design, color and texture.





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Named for both the bubbles in the shampoo bowl, and the light,

frothy attitude it embodies, **BUBBLES**<sup>®</sup> was conceived as a

fashion-forward salon offering the latest trends in hair design,

texture and color. **BUBBLES** is a place of transformation.

Built on the promise of consistently delivering styles that

un

exceed expectations, **BUBBLES** Stylists

consult with every client to determine the

best hair style for his or her lifestyle. Our salons are convenient

to where our clients live and work, and **BUBBLES** offers clients

the first-class customer attention and trend-setting styles they

desire without the attitude.



ANN

The vision for **BUBBLES**<sup>®</sup> was born in the United Kingdom in the 1960's by Ann Ratner, a hairstylist and UK native who sought to create a salon atmosphere filled with creativity and energy.

After studying in the UK, moving to America, and founding Hair Cuttery with

then-husband Dennis Ratner in 1974, that vision became a reality

when she launched the first **BUBBLES** in downtown Washington DC

in 1978. Ann continued to build upon Ratner Companies' portfolio



of brands by founding Salon Cielo and Spa in 2001.

Today, as President of Upscale Market Brands for Ratner Companies, she oversees the **BUBBLES**, Salon Cielo and Spa, and Cibu International brands and is the driving force behind artistic development, education, and marketing for the entire company.



Understanding the importance of competition and recognition in spurring artistic growth, **BUBBLES®** created **HAIR WARS**, an annual competition where Stylists show off their technical skills, creativity and teamwork in a runway competition. The annual event, sponsored by **L'Oreal**, provides **BUBBLES** Stylists with a unique opportunity to showcase their skills among their peers, and to be judged on their work by world-class Stylists and salon owners.

# HAIR WARS



ARS



**A Hair Salon for Everyone**

## DC

2020 K St. NW

201 Massachusetts Ave. NE

205 Pennsylvania Ave. SE

3504 Connecticut Ave. NW

## MARYLAND

Annapolis Harbour Center - Annapolis

Arundel Mills Mall - Hanover

Bethesda Row - Bethesda

Bowie Town Center - Bowie

Century Center - Germantown

Clemson Corner - Frederick

Columbia Mall - Columbia

Fallsgrove Village Center - Rockville

Shops of Olney - Olney

The Avenue at White Marsh - White Marsh

Towson Town Center - Towson

Westfield Annapolis - Annapolis

Westfield Shoppingtown Montgomery - Bethesda

Wheaton Plaza - Wheaton

Wisconsin Avenue - Bethesda

## NEW JERSEY

Garden State Park - Cherry Hill

## PENNSYLVANIA

Concordville Town Center - Glen Mills

The Plaza at King of Prussia Mall - King of Prussia

Rittenhouse Square - Philadelphia

903 W. Lancaster Ave. - Bryn Mawr

## VIRGINIA

Central Park Shopping Center - Fredericksburg

Dulles 28 Centre - Sterling

Dulles Town Center - Sterling

Fairfax Corner - Fairfax

Ft. Evans Plaza - Leesburg

Hollymead Town Center - Charlottesville

Lynnhaven Mall - Virginia Beach

Pender Village - Fairfax

Potomac Mills Mall - Woodbridge

The Spectrum at Reston Town Center - Reston

Short Pump Town Center - Richmond

Stonebridge - Woodbridge

Stonewall Shopping Square - Gainesville

The Fashion Centre at Pentagon City - Arlington

Tysons Corner Center - McLean

Virginia Gateway - Gainesville

Windsor Meade Marketplace - Williamsburg

Woodland Park - Herndon



**Paid  
Time  
Off**

**Health  
Benefits**

**Career  
Advancement**

**BUBBLES  
gives you  
the best of  
everything!**

**401K**

**Retail  
Commissions**

**Recognition  
and Holiday  
Parties**

**Productivity  
Bonuses**

**Tiered  
Pricing**

## Sales and Retail Contests

The **BUBBLES** Creative Team takes artistry to a new level. Led by Creative Director **Sharon So**, the Creative Team forecasts upcoming trends to create seasonal collections that are both modern and relevant. The Creative Team shares their knowledge with other Stylists in the family through in-salon education classes in cutting, color and styling.



In addition to training with the Creative Team, all **BUBBLES** Stylists undergo training in customer-service techniques intended to strengthen their client relationships, and advanced color classes with industry-leading manufacturers.

## Advanced Cutting Education

## Hair Competitions

## Creative Team



**BUBBLES**® proudly features **Cibu**® **International**, an exclusive line of shampoos, conditioners and styling products inspired by the secrets of the Far East.

The name 'Cibu' is derived from the names of Ratner sister salons -

# (CIBU)

Salon **Cielo**® and **BUBBLES** - and represents the creative input Stylists at both brands provided in developing the products.

Cibu's primary ingredient blend of Bamboo, Water Lily and Lotus Flower extracts help protect, strengthen and moisturize hair, and the distinctive fragrance and packaging contribute to its enduring popularity among clients of both salon brands. The complete Cibu line is sold exclusively at **BUBBLES** and Salon Cielo salons, and online at [www.cibuinternational.com](http://www.cibuinternational.com).



# BUBBLES

**BUBBLES** Salons offer a variety of trusted professional hair care brands, with a unique product assortment determined by the needs of the client base in each salon.

**BUBBLES** also proudly offers products by:



# BUBBLES®



*for hair*

To join our team apply online at  
[bubblesatwork.com](http://bubblesatwork.com)

